Northern Utilities, Inc. - New Hampshire Division **Energy Efficiency Program Monthly Report** January 2012

Month	Actual or Forecast	Beginning Balance (Over)/Under	Rate Per Therm C&I Residential		DSM Collections C&I Residential		DSM Expenditures C&I Residential Low-income			Total	Ending Balance (Over)/Under	Average Balance (Over)/Under	Interest Prime Rate	Interest @ Prime Rate	Ending Bal. Plus Interest (Over)/Under	Total Therm Sales	# of Days
June-10	Actual	(\$68,455)	\$0.0054	\$0.0185	\$9,243	\$8,995	\$25,848	\$13,854	\$22,948	\$62,650	(604.040)	(0.40, 0.40)	0.050/	(2121)			
July	Actual	(\$24,167)	\$0.0054	\$0.0185	\$8,343	\$6,949	\$9,439	\$10,388	\$33,717	\$52,550 \$53,544	(\$24,043)	(\$46,249)	3.25%	(\$124)	(\$24,167)	2,197,606	30
August	Actual	\$14,071	\$0.0054	\$0.0185	\$8,669	\$5,808	\$30,130	\$13,894	\$37,016		\$14,085 \$80,634	(\$5,041)	3.25%	(\$14)	\$14,071	1,920,384	31
September	Actual	\$80,765	\$0.0054	\$0.0185	\$9,617	\$6,541	\$35,723	\$30,378	\$21,644	\$87,745		\$47,352	3.25%	\$131	\$80,764	1,919,332	31
October	Actual	\$152,663	\$0.0054	\$0.0185	\$12,245	\$8,381	\$50,338	-\$8,531	\$7,922	\$49,729		\$116,559	3.25%	\$311	\$152,664	2,136,181	30
November	Actual	\$182,228	\$0.0152	\$0.0359	\$38,691	\$24,885	\$19,446	\$58,977	\$8,211	\$86,633		\$167,215 \$193,756	3.25%	\$462	\$182,228	2,720,392	31
December	Actual	\$205,802	\$0.0152	\$0.0359	\$76,818	\$70,287	\$101,802	\$30,186	\$6,573	\$138,561	\$197,259	\$201,530	3.25%	\$518	\$205,802	4,391,419	30
January-11	Actual	\$197,815	\$0.0152	\$0.0359	\$105,184	\$104,751	\$17,968	\$22,454	\$11,441	\$51,863		\$118,779	3.25% 3.25%	\$556 \$328	\$197,815	7,012,273	31
February	Actual	\$40,071	\$0.0152	\$0.0359	\$104,940	\$117,432	\$22,338	\$17,659	\$9,944	\$49,941	(\$132,360)	(\$46,144)	3.25%		\$40,071	9,834,669	31
March	Actual	(\$132,475)	\$0.0152	\$0.0359	\$89,429	\$91,424	\$54,389	\$16,137	\$10,363	\$80,889		(\$182,457)	3.25%	(\$115) (\$504)	(\$132,475)	10,176,757	28
April	Actual	(\$232,943)	\$0.0152	\$0.0359	\$66,466	\$68,916	\$23,217	\$34,661	\$16,047	\$73,926		(\$263,671)	3.25%	(\$504) (\$704)	(\$232,943)	8,423,426	31
May	Actual	(\$295,103)	\$0.0152	\$0.0359	\$41,219	\$35,547	\$15,915	\$13,813	\$21,790	\$51,518		(\$307,727)	3.25%	(\$704) (\$849)	(\$295,103)	6,293,587	30
June	Actual	(\$321,200)	\$0.0152	\$0.0359	\$31,671	\$21,606	\$20,821	\$20,884	\$8,246	\$49,950		(\$322,863)	3.25%	(\$862)	(\$321,200)	3,702,589	31
July	Actual	(\$325,389)	\$0.0152	\$0.0359	\$25,937	\$14,356	\$13,947	\$24,549	\$9,145	\$47,641	(\$318,041)	(\$321,715)	3.25%	(\$888)	(\$325,389) (\$318,929)	2,685,591	30
August	Actual	(\$318,929)	\$0.0152	\$0.0359	\$25,700	\$11,515	\$36,527	\$19,087	\$8,759	\$64,372		(\$305,350)	3.25%	(\$843)	(\$292,615)	2,106,104 2,011,395	31 31
September	Actual	(\$292,615)	\$0.0152	\$0.0359	\$29,659	\$12,820	\$35,276	\$33,308	\$9,161	\$77,745		(\$274,982)	3.25%	(\$735)	(\$258,084)	2,308,283	30
October	Actual	(\$258,084)	\$0.0152	\$0.0359	\$33,971	\$15,368	\$24,447	\$24,593	\$8,371	\$57,412		(\$254,047)	3.25%	(\$701)	(\$250,084)	2,662,803	31
November	Actual	(\$250,712)	\$0.0139*	\$0.0346*	\$45,645	\$38,694	\$106,272	\$40,058	\$69,395	\$215,725		(\$185,019)	3.25%	\$1,727*	(\$117,599)	4,489,459	30
December	Actual	(\$117,599)	\$0.0126	\$0.0333	\$54,683	\$49,654	\$18,219	\$35,361	\$23,521	\$77,101		(\$131,216)	3.25%	(\$362)	(\$145,196)	5,830,740	31
January-12	Actual	(\$145,196)	\$0.0126	\$0.0333	\$75,074	\$86,497	\$34,019	\$15,572	\$8,594	\$58,185		(\$196,889)	3.25%	(\$543)	(\$249,126)	8,605,058	31
June 2010 -January 2012 / Y.T.D. Actuals					\$893,204	\$800,426	\$696,080	\$467,282		\$1,516,171	(,=:=,=,=)	(+,000)	3.2070	(4540)	(42.10,120)	0,000,000	1 31

*Note- November Rate Per Therm for C&I is derived by blending old rate of \$0.0152 and new approved rate of \$0.0126.

^{*}Note- November Rate Per Therm for Residential is derived by blending old rate of \$0.0359 and new approved rate of \$0.0333.

^{*}Note- The November Interest @ Prime Rate includes a true-up for the gas year 2011.